Tareq Salman

Sales consultant

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المقدمة

I am a committed, friendly and hardworking Customer Service Advisor with a passion for providing excellent customer service at all times. In my current role, I have resolved more than 150 issues, always having the needs of the customers and the reputation of the organisation at heart. I have dealt with customers' enquiries and complaints face-to-face, over the phone and via email. My excellent customer service and communication skills, combined with my relevant work

experience, make me a real asset to any organisation that I work for

الخبرات العملية

Sales Consultant

SARA GROUP, Villoroy And boach

Jul 2021 - Sep 2020 🎬

Riyadh

- Present, promote and sell products/services using solid arguments to existing and prospective customers
 - Perform cost-benefit and needs analysis of existing/potential customers to meet their needs $\ \blacksquare$
 - Expedite the resolution of customer problems and complaints to maximize satisfaction
 - Achieve agreed upon sales targets and outcomes within schedule
 - Coordinate sales effort with team members and other departments
- .Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services
 - Keep abreast of best practices and promotional trends
 - Continuously improve through feedback

Sales supervisor

THE SET

May 2020 - May 2019 🛗

Riyadh Park

- Develop the appropriate strategy to achieve the goals
 - Directing and motivating employees
- Coordination among employees with work schedule and required tasks
- Follow up of after sales operations, Follow up on potential B2B clients
- Keeping the management department informed based on the proposed strategy in the facility
 - The ability to communicate and deal with different human nature and cultures of all kinds
 - Monitoring the behavior of competing companies and studying the labor market

Training new employees and helping them complete the proposed training strategy

The ability to make the right and right decisions, at the right time and without hesitation

التعليم الاكاديمي

High school

الجامعة/الكلية

SKILLS

80%	باور بوينت	90%	مايكروسوفت أوفيس
90%	شبكة الويب والمهارات الاجتماعية	80%	مايكروسوفت أكسس

المهارات الشخصية

80%	Leadership	90%	Achievement
90%	Multi-Tasks	90%	Time management

اللغات

\odot \odot \odot \odot	English - Fluent	\odot \odot \odot \odot	Arabic - Native

الدورات التدريبية

فخور بكوني

منظــم

التفكير الإبداعي ، الفعالية ، الإنتاجية

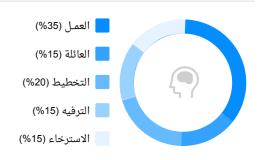
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تحليل المشاكل ، صنع القرار ، إدارة المشاريع ، التخطيط الاستراتيجي

اعمل بروح الفريق الواحد

التعاون وتحديد الأهداف وقيادة المجموعة

إدارة الوقت



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